

**Condensed Consolidated Statements of Operations**  
**For the Three and Nine Months Ended September 30, 2012 and 2011**  
(unaudited, in thousands, except per share data)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Revenue:				
On demand	\$ 78,973	\$ 62,765	\$ 224,629	\$ 172,741
On premise	1,226	1,772	3,903	5,045
Professional and other	3,040	3,118	7,916	9,052
Total revenue	<u>83,239</u>	<u>67,655</u>	<u>236,448</u>	<u>186,838</u>
Cost of revenue <sup>(1)</sup>	<u>32,897</u>	<u>27,585</u>	<u>95,358</u>	<u>78,078</u>
Gross profit	50,342	40,070	141,090	108,760
Operating expense:				
Product development <sup>(1)</sup>	12,274	11,230	35,325	32,083
Sales and marketing <sup>(1)</sup>	21,792	17,688	57,186	44,992
General and administrative <sup>(1)</sup>	12,545	11,840	44,794	31,190
Total operating expense	<u>46,611</u>	<u>40,758</u>	<u>137,305</u>	<u>108,265</u>
Operating income (loss)	3,731	(688)	3,785	495
Interest expense and other, net	<u>(407)</u>	<u>(684)</u>	<u>(1,620)</u>	<u>(2,582)</u>
Income (loss) before income taxes	3,324	(1,372)	2,165	(2,087)
Income tax expense (benefit)	1,211	(266)	704	(615)
Net income (loss)	<u>\$ 2,113</u>	<u>\$ (1,106)</u>	<u>\$ 1,461</u>	<u>\$ (1,472)</u>
Net income (loss) per share				
Basic	\$ 0.03	\$ (0.02)	\$ 0.02	\$ (0.02)
Diluted	\$ 0.03	\$ (0.02)	\$ 0.02	\$ (0.02)
Weighted average shares used in computing net income (loss) per share				
Basic	72,178	68,792	71,293	68,096
Diluted	74,282	68,792	73,689	68,096

<sup>(1)</sup> Includes stock-based compensation expense as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Cost of revenue	\$ 649	\$ 459	\$ 2,088	\$ 1,069
Product development	1,116	1,258	3,180	3,343
Sales and marketing	2,653	3,433	4,422	8,793
General and administrative	1,595	1,258	4,627	3,025
	<u>\$ 6,013</u>	<u>\$ 6,408</u>	<u>\$ 14,317</u>	<u>\$ 16,230</u>