

Condensed Consolidated Statements of Operations
For the Three Months Ended March 31, 2011 and 2010
(unaudited, in thousands, except per share data)

	Three Months Ended March 31,	
	2011	2010
Revenue:		
On demand	\$ 52,937	\$ 37,207
On premise	1,645	1,868
Professional and other	2,966	2,303
Total revenue	57,548	41,378
Cost of revenue ⁽¹⁾	24,683	17,858
Gross profit	32,865	23,520
Operating expense:		
Product development ⁽¹⁾	10,316	8,315
Sales and marketing ⁽¹⁾	12,794	7,540
General and administrative ⁽¹⁾	9,776	6,522
Total operating expense	32,886	22,377
Operating (loss) income	(21)	1,143
Interest expense and other, net	(1,166)	(1,464)
Net loss before income taxes	(1,187)	(321)
Income tax benefit	(539)	(118)
Net loss	\$ (648)	\$ (203)
Net loss attributable to common stockholders		
Basic	\$ (648)	\$ (1,353)
Diluted	\$ (648)	\$ (1,353)
Net loss per share attributable to common stockholders		
Basic	\$ (0.01)	\$ (0.05)
Diluted	\$ (0.01)	\$ (0.05)
Weighted average shares used in computing net loss per share attributable to common stockholders		
Basic	66,800	25,759
Diluted	66,800	25,759

⁽¹⁾ Includes stock-based compensation expense as follows:

	Three Months Ended March 31,	
	2011	2010
Cost of revenue	\$ 298	\$ 123
Product development	980	507
Sales and marketing	2,733	164
General and administrative	842	300
	\$ 4,853	\$ 1,094