

Condensed Consolidated Statements of Operations
For the Three and Nine Months Ended September 30, 2010 and 2009
(unaudited, in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Revenue:				
On demand	\$ 43,097	\$ 33,069	\$ 120,393	\$ 93,185
On premise	2,127	468	6,419	3,346
Professional and other	2,804	2,117	7,403	6,234
Total revenue	<u>48,028</u>	<u>35,654</u>	<u>134,215</u>	<u>102,765</u>
Cost of revenue ⁽¹⁾	<u>20,203</u>	<u>15,201</u>	<u>56,595</u>	<u>42,804</u>
Gross profit	<u>27,825</u>	<u>20,453</u>	<u>77,620</u>	<u>59,961</u>
Operating expense:				
Product development ⁽¹⁾	9,127	6,675	26,431	20,273
Sales and marketing ⁽¹⁾	9,428	7,363	25,793	20,376
General and administrative ⁽¹⁾	6,969	4,552	20,230	13,275
Total operating expense	<u>25,524</u>	<u>18,590</u>	<u>72,454</u>	<u>53,924</u>
Operating income	<u>2,301</u>	<u>1,863</u>	<u>5,166</u>	<u>6,037</u>
Interest expense and other, net	<u>(1,822)</u>	<u>(1,123)</u>	<u>(4,749)</u>	<u>(3,106)</u>
Net income before income taxes	<u>479</u>	<u>740</u>	<u>417</u>	<u>2,931</u>
Income tax expense	<u>187</u>	<u>64</u>	<u>164</u>	<u>218</u>
Net income	<u>\$ 292</u>	<u>\$ 676</u>	<u>\$ 253</u>	<u>\$ 2,713</u>
Net loss attributable to common stockholders				
Basic	\$ (327)	\$ (715)	\$ (2,691)	\$ (1,559)
Diluted	\$ (327)	\$ (715)	\$ (2,691)	\$ (1,559)
Net loss per share attributable to common stockholders				
Basic	\$ (0.01)	\$ (0.03)	\$ (0.08)	\$ (0.07)
Diluted	\$ (0.01)	\$ (0.03)	\$ (0.08)	\$ (0.07)
Weighted average shares used in computing net loss per share attributable to common stockholders				
Basic	43,636	23,904	31,878	23,856
Diluted	43,636	23,904	31,878	23,856

⁽¹⁾ Includes stock-based compensation expense as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Cost of revenue	\$ 140	\$ 103	\$ 407	\$ 255
Product development	627	277	1,664	775
Sales and marketing	201	135	541	350
General and administrative	391	211	1,133	524